

Bought on the Spot – the PFT SWING II Convinces Users by Its Superior Performance

During a clay construction seminar in Detmold (Western Germany), Thomas Steiner, a master mason and qualified restorer, learned of the benefits of the PFT SWING II conveying pump for the first time. The products shown in the machinery section of the seminar included the machines for clay application made by Knauf PFT GmbH & Co. KG, Iphofen, the market leader in the field of continuous mixing pumps and conveying equipment.

Mr. Steiner's second encounter with the PFT SWING II took place in one of the annual system training courses offered by PFT partner trader Stelter GmbH of Gütersloh. Every year, during the winter quarter, several PFT building machinery traders invite customers to these well-known training courses under the motto "We live and learn". And year after year, about 2,000 employees of construction businesses, and also heads of numerous firms, attend the seminars. They seize the opportunity to brush up their old knowledge and learn new things.

One of them was Thomas Steiner, the owner of the construction firm STEINER, specialised in the preservation of historic buildings, clay construction and infilling of timber frameworks. The training courses focus not only on the theoretical principles

and practical operation of PFT machines, but also on the issue of "saving time, labour and money with the aid of sensible machine systems". Besides, special topics, such as heat-insulating composite systems or clay construction, are discussed.

Clay Application

Until now, the application of clay to half-timbered houses was wage-intensive and strenuous manual labour. Today, however, the sensible use of machines and other technical aids suitable for building sites can save a great deal of time, labour and costs. These arguments ultimately convinced Mr. Steiner of the advantages of the PFT SWING II. He was enthusiastic about this compact, one-person, 230 V AC conveying pump and decided to test it straight away in one of his next projects. In accordance with the rules for PFT traders, Thomas Siek, an employee of Stelter GmbH, demonstrated the new machine directly at one of STEINER's construction sites. "The PFT SWING II was exactly what I had in mind and kept all the promises of the system training course," says Mr. Steiner. So he bought the machine on the spot, immediately after the demonstration at this building site. "Meanwhile, I've successfully completed several building jobs with my PFT SWING II. We've become a team that plays together very well," says Mr. Steiner appreciatively.



One of the first tasks accomplished by Thomas Steiner and his PFT SWING II. In this one-family house in Rietberg, interior walls 200 m² in area had to be plastered with clay. Child's play for the PFT SWING II.



Through conveying hoses, the PFT SWING II pumps clay plaster over distances of up to 15 metres to the place of application.



Work can be so easy – with the PFT SWING II one-person conveying pump.

The rehabilitation of this "Kotten" (small house in North German style) is one of the reference projects successfully completed by Thomas Steiner with the PFT SWING II.

