



PFT "keeps things moving", and that world-

wide. In the United Arab Emirates, PFT suc-

cessfully cooperates with PLAXIT, a mortar

manufacturer based in Abu Dhabi.



The impressive PLAXIT mortar factory in Abu Dhabi.

PFT Successful in the United Arab Emirates

The latest news from the building trade shows a clear trend: "The construction industry in the United Arab Emirates (UAE) is booming." The UAE has become an interesting sales market for German companies. Products "made in Germany" are in greater demand than ever in Arab countries.

Industrialisation is one of the top priorities in the Emirates. Investments in luxury tourism are growing. Dubai currently welcomes 5.4 million tourists per year and plans to increase this number to 15 million visitors by 2010. And this growth of the tourism sector substantially contributes to the present boom in the construction industry.

Cooperation with PLAXIT in Abu Dhabi

Since 2003, PFT has successfully cooperated with Dr. Armin Wünsch in the Arab market.

Dr. Wünsch is the owner of PLAXIT Dry Mix Company L.L.C., a mortar factory based in Abu Dhabi. Approx. 20 million euros have been invested in these mortar works.

In the PLAXIT training room, employees learn how to use PFT machines.

state-of-the-art mortar factory; it has a maximum annual capacity of 180,000 tonnes. Today, PLAXIT offers "complete service", i.e. the customers receive their material silos together with the PFT machines needed for the application of the material. PLAXIT is currently the only company that offers this service in the UAE. After all, the system includes not just materials and perfect machines, but also well thought-out logistics with silo and delivery vehicles.

Machine Technology for the UAE

PFT SILOMAT E 140 systems have become the conveying equipment of choice in Abu Dhabi. These portable units can quickly and easily be mounted to the bottom of a container. Besides, the SILOMAT machines are highly suitable for connection to a PLAXIT floor container as an intermediate unit when conveying heights of more than 20 floors have to be overcome.

For the mixing and pumping of their materials, the PLAXIT customers generally use PFT G 5 SUPER mixing pumps. It is important to Dr. Wünsch that this continuously working type of mixing pump can be filled both with bagged materials and through an injection hood. Furthermore, he appreciates the enormous benefits of the separate control module, the PFT CADDY.

PFT Service: Globally Available

Even far away from Germany, PFT offers its traders comprehensive service. PFT Product Manager



At the "CONSTRUCT light and building" fair in Abu Dhabi, PLAXIT presented the complete system: material silo plus PFT equipment.

ger Roland Keller visited the PLAXIT works in Abu Dhabi to train technicians, salespersons and users in the operation of PFT machines. The trainees followed the practical demonstrations and courses with great interest. PFT also supports its service point in the Arab peninsula in various trade fairs, such as the "CONSTRUCT light and building", which took place in April 2005. One of PFT's great strengths is the fact that perfect service is available even in far-off countries. Even far away from Germany, PFT offers its traders comprehensive service. PFT Product Manager Roland Keller visited the PLAXIT works in Abu Dhabi to train technicians, salespersons and users in the operation of PFT machines. The trainees followed the practical demonstrations and courses with great interest. PFT also supports its service point in the Arab peninsula in various trade fairs, such as the "CONSTRUCT light and building", which took place in April 2005. One of PFT's great strengths is the fact that perfect service is available even in far-off countries. ■

